



2019 PACK CONVERSION GUIDE

CLASS 1 EURO NORMAL - GREEN VARIETIES

ENIT Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style		18	22	25	27	30	33	36
EN - Euro - Normal	IT - International Tray	Pieces Per Pack Quantity	18	22	25	27	30	33	36
		Tray Equivalent per Pack	1.000	1.000	1.000	1.000	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.274	3.406	3.485	3.475	3.573	3.617	3.553
		Packs per Pallet Quantity	232	232	232	232	232	232	232
		Tray Equivalent per Pallet Quantity	232.000	232.000	232.000	232.000	232.000	232.000	232.000
		Pieces per Pallet Quantity	4176	5104	5800	6264	6960	7656	8352
		On Pack Expected per Pallet Gross Weight	916.369	947.644	966.529	963.973	987.638	997.661	982.354

ENM2 Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style		25	27	30
EN - Euro - Normal	M2 - Modular Double	Pieces Per Pack Quantity	40	44	48
		Tray Equivalent per Pack	1.600	1.630	1.600
		On Pack Expected per Pack Net Weight	5.576	5.663	5.717
		Packs per Pallet Quantity	160	160	160
		Tray Equivalent per Pallet Quantity	256.000	260.741	256.000
		Pieces per Pallet Quantity	6400	7040	7680
		On Pack Expected per Pallet Gross Weight	1018.880	1032.958	1042.176

ENMB Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style		18	22	25	27	30	33	36	39	42
EN - Euro - Normal	MB - Modular Bulk	Pieces Per Pack Quantity	55	65	72	78	85	92	102	115	130
		Tray Equivalent per Pack	3.056	2.955	2.880	2.889	2.833	2.788	2.833	2.949	3.095
		On Pack Expected per Pack Net Weight	10.005	10.062	10.037	10.039	10.124	10.083	10.067	10.051	10.049
		Packs per Pallet Quantity	100	100	100	100	100	100	100	100	100
		Tray Equivalent per Pallet Quantity	305.556	295.455	288.000	288.889	283.333	278.788	283.333	294.872	309.524
		Pieces per Pallet Quantity	5500	6500	7200	7800	8500	9200	10200	11500	13000
		On Pack Expected per Pallet Gross Weight	1120.658	1126.561	1123.963	1123.957	1133.059	1128.444	1126.600	1124.758	1125.254

ENP1 Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style		27	30	33	36	39
EN - Euro - Normal	P1 - Plateau Single	Pieces Per Pack Quantity	44	48	52	56	60
		Tray Equivalent per Pack	1.630	1.600	1.576	1.556	1.538
		On Pack Expected per Pack Net Weight	5.663	5.717	5.699	5.527	5.244
		Packs per Pallet Quantity	145	145	145	145	145
		Tray Equivalent per Pallet Quantity	236.296	232.000	228.485	225.556	223.077
		Pieces per Pallet Quantity	6380	6960	7540	8120	8700
		On Pack Expected per Pallet Gross Weight	949.216	957.564	954.549	928.798	886.574

ENMA Zespri Green, Zespri Organic Green Kiwifruit

Pallet Config	Pack Style		33
EN - Euro - Normal	MA - Modular Aldi 115 ML	Pieces Per Pack Quantity	46
		Tray Equivalent per Pack	1.394
		On Pack Expected per Pack Net Weight	5.042
		Packs per Pallet Quantity	170
		Tray Equivalent per Pallet Quantity	236.970
		Pieces per Pallet Quantity	7820
		On Pack Expected per Pallet Gross Weight	967.029

CLASS 1 EURO NORMAL - GREEN VARIETIES CONT.

ENML Zespri Sweet Green Kiwifruit

Pallet Config	Pack Style	18	22	25	27	30	33	36	39	42	
EN - Euro - Normal	ML - Modular Loose	Pieces Per Pack Quantity	31	36	40	43	47	51	56	63	71
		Tray Equivalent per Pack	1.722	1.636	1.600	1.593	1.567	1.545	1.556	1.615	1.690
		On Pack Expected per Pack Net Weight	5.645	5.576	5.576	5.534	5.598	5.585	5.522	5.500	5.481
		Packs per Pallet Quantity	160	160	160	160	160	160	160	160	160
		Tray Equivalent per Pallet Quantity	275.556	261.818	256.000	254.815	250.667	247.273	248.889	258.462	270.476
		Pieces per Pallet Quantity	4960	5760	6400	6880	7520	8160	8960	10080	11360
		On Pack Expected per Pallet Gross Weight	1035.489	1024.226	1024.160	1017.119	1027.901	1025.328	1014.819	1011.125	1008.677

CLASS 1 HI CUBE - GREEN VARIETIES

E3IT Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style	18	22	25	27	30	33	36	
E3 - Euro - High - 3 extra	IT - International Tray	Pieces Per Pack Quantity	18	22	25	27	30	33	36
		Tray Equivalent per Pack	1.000	1.000	1.000	1.000	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.274	3.406	3.485	3.475	3.573	3.617	3.553
		Packs per Pallet Quantity	256	256	256	256	256	256	256
		Tray Equivalent per Pallet Quantity	256.000	256.000	256.000	256.000	256.000	256.000	256.000
		Pieces per Pallet Quantity	4608	5632	6400	6912	7680	8448	9216
		On Pack Expected per Pallet Gross Weight	1007.756	1042.264	1063.104	1060.287	1086.397	1097.463	1080.567

E1MB Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style	18	22	25	27	30	33	36	39	42	46	
E1 - Euro - High - 1 extra	MB - Modular Bulk	Pieces Per Pack Quantity	55	65	72	78	85	92	102	115	130	142
		Tray Equivalent per Pack	3.056	2.955	2.880	2.889	2.833	2.788	2.833	2.949	3.095	3.087
		On Pack Expected per Pack Net Weight	10.005	10.140	10.037	10.039	10.124	10.083	10.067	10.051	10.049	10.039
		Packs per Pallet Quantity	110	110	110	110	110	110	110	110	110	110
		Tray Equivalent per Pallet Quantity	336.111	325.000	316.800	317.778	311.667	306.667	311.667	324.359	340.476	339.565
		Pieces per Pallet Quantity	6050	7150	7920	8580	9350	10120	11220	12650	14300	15620
		On Pack Expected per Pallet Gross Weight	1229.433	1244.500	1233.057	1233.058	1243.073	1237.990	1235.962	1233.944	1234.490	1232.949

H3IT Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style	27	33	36	
H3 - Chep - High - 3 extra	IT - International Tray	Pieces Per Pack Quantity	27	33	36
		Tray Equivalent per Pack	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.475	3.617	3.553
		Packs per Pallet Quantity	256	256	256
		Tray Equivalent per Pallet Quantity	256.000	256.000	256.000
		Pieces per Pallet Quantity	6912	8448	9216
		On Pack Expected per Pallet Gross Weight	1066.287	1103.461	1086.566

H1MB Zespri Green & Zespri Organic Green Kiwifruit

Pallet Config	Pack Style	18	22	25	27	30	33	36	39	42	46	
H1 - Chep - High - 1 extra	MB - Modular Bulk	Pieces Per Pack Quantity	55	65	72	78	85	92	102	115	130	142
		Tray Equivalent per Pack	3.056	2.955	2.880	2.889	2.833	2.788	2.833	2.949	3.095	3.087
		On Pack Expected per Pack Net Weight	10.005	10.062	10.037	10.039	10.124	10.083	10.067	10.051	10.049	10.039
		Packs per Pallet Quantity	110	110	110	110	110	110	110	110	110	110
		Tray Equivalent per Pallet Quantity	336.111	325.000	316.800	317.778	311.667	306.667	311.667	324.359	340.476	339.565
		Pieces per Pallet Quantity	6050	7150	7920	8580	9350	10120	11220	12650	14300	15620
		On Pack Expected per Pallet Gross Weight	1235.428	1241.919	1239.060	1239.064	1249.067	1243.991	1241.964	1239.940	1240.496	1238.947

CLASS 1 EURO NORMAL - SUNGOLD VARIETIES

ENIJ Zespri SunGold & Zespri Organic SunGold Kiwifruit					
Pallet Config	Pack Style	16	18	22	
EN - Euro - Normal	IJ - International Jumbo	Pieces Per Pack Quantity	16	18	22
		Tray Equivalent per Pack	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.379	3.296	3.441
		Packs per Pallet Quantity	200	200	200
		Tray Equivalent per Pallet Quantity	200.000	200.000	200.000
		Pieces per Pallet Quantity	3200	3600	4400
		On Pack Expected per Pallet Gross Weight	801.600	784.642	814.242

ENIT Zespri SunGold & Zespri Organic SunGold Kiwifruit							
Pallet Config	Pack Style	25	27	30	33	36	
EN - Euro - Normal	IT - International Tray	Pieces Per Pack Quantity	25	27	30	33	36
		Tray Equivalent per Pack	1.000	1.000	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.480	3.467	3.564	3.607	3.550
		Packs per Pallet Quantity	232	232	232	232	232
		Tray Equivalent per Pallet Quantity	232.000	232.000	232.000	232.000	232.000
		Pieces per Pallet Quantity	5800	6264	6960	7656	8352
		On Pack Expected per Pallet Gross Weight	969.429	966.485	989.726	999.958	986.530

ENML Zespri SunGold & Zespri Organic SunGold Kiwifruit												
Pallet Config	Pack Style	16	18	22	25	27	30	33	36	39	42	
EN - Euro - Normal	ML - Modular Loose	Pieces Per Pack Quantity	26	31	37	41	44	48	52	58	65	74
		Tray Equivalent per Pack	1.625	1.722	1.682	1.640	1.630	1.600	1.576	1.611	1.667	1.762
		On Pack Expected per Pack Net Weight	5.491	5.676	5.761	5.707	5.650	5.702	5.684	5.719	5.668	5.709
		Packs per Pallet Quantity	160	160	160	160	160	160	160	160	160	160
		Tray Equivalent per Pallet Quantity	260.000	275.556	269.091	262.400	260.741	256.000	252.121	257.778	266.667	281.905
		Pieces per Pallet Quantity	4160	4960	5920	6560	7040	7680	8320	9280	10400	11840
		On Pack Expected per Pallet Gross Weight	1014.591	1045.409	1059.118	1050.322	1041.054	1049.764	1046.623	1052.732	1043.921	1050.836

ENM2 Zespri SunGold Kiwifruit					
Pallet Config	Pack Style	25	27	30	
EN - Euro - Normal	M2 - Modular Double	Pieces Per Pack Quantity	40	44	48
		Tray Equivalent per Pack	1.600	1.630	1.600
		On Pack Expected per Pack Net Weight	5.568	5.654	5.755
		Packs per Pallet Quantity	160	160	160
		Tray Equivalent per Pallet Quantity	256.000	260.741	256.000
		Pieces per Pallet Quantity	6400	7040	7680
		On Pack Expected per Pallet Gross Weight	1022.080	1036.478	1052.928

ENP1 Zespri SunGold Kiwifruit						
Pallet Config	Pack Style	27	30	33	36	
EN - Euro - Normal	P1 - Plateau Single	Pieces Per Pack Quantity	44	48	52	56
		Tray Equivalent per Pack	1.630	1.600	1.576	1.556
		On Pack Expected per Pack Net Weight	5.650	5.729	5.723	5.569
		Packs per Pallet Quantity	145	145	145	145
		Tray Equivalent per Pallet Quantity	236.296	232.000	228.485	225.556
		Pieces per Pallet Quantity	6380	6960	7540	8120
		On Pack Expected per Pallet Gross Weight	951.768	963.480	962.466	939.760

HNIT Zespri SunGold Kiwifruit				
Pallet Config	Pack Style	25		
HN - Chep - Normal	IT - International Tray	Pieces Per Pack Quantity	25	
		Tray Equivalent per Pack	1.000	
		On Pack Expected per Pack Net Weight	3.480	
		Packs per Pallet Quantity	232	
		Tray Equivalent per Pallet Quantity	232.000	
		Pieces per Pallet Quantity	5800	
		On Pack Expected per Pallet Gross Weight	975.427	

HNML Zespri SunGold Kiwifruit					
Pallet Config	Pack Style	25	27	36	
HN - Chep - Normal	ML - Modular Loose	Pieces Per Pack Quantity	41	44	58
		Tray Equivalent per Pack	1.640	1.630	1.611
		On Pack Expected per Pack Net Weight	5.707	5.650	5.719
		Packs per Pallet Quantity	160	160	160
		Tray Equivalent per Pallet Quantity	262.400	260.741	257.778
		Pieces per Pallet Quantity	6560	7040	9280
		On Pack Expected per Pallet Gross Weight	1049.357	1040.097	1051.777

CLASS 1 HI CUBE - SUNGOLD VARIETIES

E3J Zespri SunGold & Zespri Organic SunGold Kiwifruit

Pallet Config	Pack Style		16	18	22
E3 - Euro - High - 3 extra	IJ - International Jumbo	Pieces Per Pack Quantity	16	18	22
		Tray Equivalent per Pack	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.379	3.296	3.441
		Packs per Pallet Quantity	224	224	224
		Tray Equivalent per Pallet Quantity	224.000	224.000	224.000
		Pieces per Pallet Quantity	3584	4032	4928
		On Pack Expected per Pallet Gross Weight	893.835	874.843	907.994

E3IT Zespri SunGold & Zespri Organic SunGold Kiwifruit

Pallet Config	Pack Style		25	27	30	33	36
E3 - Euro - High - 3 extra	IT - International Tray	Pieces Per Pack Quantity	25	27	30	33	36
		Tray Equivalent per Pack	1.000	1.000	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.480	3.467	3.564	3.607	3.550
		Packs per Pallet Quantity	256	256	256	256	256
		Tray Equivalent per Pallet Quantity	256.000	256.000	256.000	256.000	256.000
		Pieces per Pallet Quantity	6400	6912	7680	8448	9216
		On Pack Expected per Pallet Gross Weight	1066.304	1063.052	1088.701	1099.997	1085.175

E2ML Zespri SunGold & Zespri Organic SunGold Kiwifruit

Pallet Config	Pack Style		18	22	25	27	30	33	36	39	42
E2 - Euro - High - 2 extra	ML - Modular Loose	Pieces Per Pack Quantity	31	37	41	44	48	52	58	65	74
		Tray Equivalent per Pack	1.722	1.682	1.640	1.630	1.600	1.576	1.611	1.667	1.762
		On Pack Expected per Pack Net Weight	5.676	5.787	5.707	5.650	5.702	5.684	5.719	5.668	5.713
		Packs per Pallet Quantity	180	180	180	180	180	180	180	180	180
		Tray Equivalent per Pallet Quantity	310.000	302.727	295.200	293.333	288.000	283.636	290.000	300.000	317.143
		Pieces per Pallet Quantity	5580	6660	7380	7920	8640	9360	10440	11700	13320
		On Pack Expected per Pallet Gross Weight	1171.962	1192.053	1177.486	1167.067	1176.863	1173.332	1180.211	1170.293	1178.727

H3J Zespri SunGold Kiwifruit

Pallet Config	Pack Style		18	22
H3 - Chep - High - 3 extra	IJ - International Jumbo	Pieces Per Pack Quantity	18	22
		Tray Equivalent per Pack	1.000	1.000
		On Pack Expected per Pack Net Weight	3.296	3.441
		Packs per Pallet Quantity	224	224
		Tray Equivalent per Pallet Quantity	224.000	224.000
		Pieces per Pallet Quantity	4032	4928
		On Pack Expected per Pallet Gross Weight	880.843	913.996

H3IT Zespri SunGold Kiwifruit

Pallet Config	Pack Style		25	27	30
H3 - Chep - High - 3 extra	IT - International Tray	Pieces Per Pack Quantity	25	27	30
		Tray Equivalent per Pack	1.000	1.000	1.000
		On Pack Expected per Pack Net Weight	3.480	3.468	3.581
		Packs per Pallet Quantity	256	256	256
		Tray Equivalent per Pallet Quantity	256.000	256.000	256.000
		Pieces per Pallet Quantity	6400	6912	7680
		On Pack Expected per Pallet Gross Weight	1072.307	1069.397	1084.723

H2ML Zespri SunGold & Zespri Organic SunGold Kiwifruit

Pallet Config	Pack Style		22	25	27	30	33	36	39	42
H2 - Chep - High - 2 extra	ML - Modular Loose	Pieces Per Pack Quantity	37	41	44	48	52	58	65	74
		Tray Equivalent per Pack	1.682	1.640	1.630	1.600	1.576	1.611	1.667	1.762
		On Pack Expected per Pack Net Weight	5.774	5.707	5.652	5.702	5.684	5.719	5.704	5.709
		Packs per Pallet Quantity	180	180	180	180	180	180	180	180
		Tray Equivalent per Pallet Quantity	302.727	295.200	293.333	288.000	283.636	290.000	300.000	317.143
		Pieces per Pallet Quantity	6660	7380	7920	8640	9360	10440	11700	13320
		On Pack Expected per Pallet Gross Weight	1195.723	1183.486	1173.467	1182.859	1179.332	1186.203	1182.730	1184.068

ZESPRI CLASS 2 EURO NORMAL & HI CUBE - GREEN

ENMB Zespri Green & Zespri Organic Green Kiwifruit			22	27	30	33	36	39	42
EN - Euro - Normal	MB - Modular Bulk	Pieces Per Pack Quantity	65	78	85	92	102	115	130
		Tray Equivalent per Pack	2.955	2.889	2.833	2.788	2.833	2.949	3.095
		On Pack Expected per Pack Net Weight	10.062	10.358	10.124	10.083	10.067	10.051	10.049
		Packs per Pallet Quantity	100	100	100	100	100	100	100
		Tray Equivalent per Pallet Quantity	295.455	288.889	283.333	278.788	283.333	294.872	309.524
		Pieces per Pallet Quantity	6500	7800	8500	9200	10200	11500	13000
		On Pack Expected per Pallet Gross Weight	1126.561	1156.717	1133.059	1128.444	1126.600	1124.758	1125.254

E1MB Zespri Green & Zespri Organic Green Kiwifruit			22	27	30	33	36	39	42
E1 - Euro - High - 1 extra	MB - Modular Bulk	Pieces Per Pack Quantity	65	78	85	92	102	115	130
		Tray Equivalent per Pack	2.955	2.889	2.833	2.788	2.833	2.949	3.095
		On Pack Expected per Pack Net Weight	10.062	10.358	10.124	10.083	10.067	10.051	10.049
		Packs per Pallet Quantity	110	110	110	110	110	110	110
		Tray Equivalent per Pallet Quantity	325.000	317.778	311.667	306.667	311.667	324.359	340.476
		Pieces per Pallet Quantity	7150	8580	9350	10120	11220	12650	14300
		On Pack Expected per Pallet Gross Weight	1235.920	1269.094	1243.073	1237.990	1235.962	1233.944	1234.490

ZESPRI CLASS 2 EURO NORMAL & HI CUBE - SUNGOLD

ENML Zespri Organic SunGold Kiwifruit			16	18	22	25	27	30	33	36	39	42	46	
EN - Euro - Normal	ML - Modular Loose	Pieces Per Pack Quantity	26	31	37	41	44	48	52	58	65	74	81	
		Tray Equivalent per Pack	1.625	1.722	1.682	1.640	1.630	1.600	1.576	1.611	1.667	1.762	1.761	
		On Pack Expected per Pack Net Weight	5.491	5.676	5.787	5.707	5.650	5.702	5.684	5.719	5.668	5.705	5.743	
		Packs per Pallet Quantity	160	160	160	160	160	160	160	160	160	160	160	160
		Tray Equivalent per Pallet Quantity	260.000	275.556	269.091	262.400	260.741	256.000	252.121	257.778	266.667	281.905	281.739	
		Pieces per Pallet Quantity	4160	4960	5920	6560	7040	7680	8320	9280	10400	11840	12960	
		On Pack Expected per Pallet Gross Weight	1014.591	1045.409	1063.262	1050.322	1041.054	1049.764	1046.623	1052.732	1043.921	1050.244	1056.331	

E2ML Zespri SunGold & Zespri Organic SunGold Kiwifruit			16	18	22	25	27	30	33	36	39	42
E2 - Euro - High - 2 extra	ML - Modular Loose	Pieces Per Pack Quantity	26	31	37	41	44	48	52	58	65	74
		Tray Equivalent per Pack	1.625	1.722	1.682	1.640	1.630	1.600	1.576	1.611	1.667	1.762
		On Pack Expected per Pack Net Weight	5.491	5.676	5.787	5.707	5.650	5.702	5.684	5.719	5.668	5.713
		Packs per Pallet Quantity	180	180	180	180	180	180	180	180	180	180
		Tray Equivalent per Pallet Quantity	292.500	310.000	302.727	295.200	293.333	288.000	283.636	290.000	300.000	317.143
		Pieces per Pallet Quantity	4,680	5,580	6,660	7,380	7,920	8,640	9,360	10,440	11,700	13,320
		On Pack Expected per Pallet Gross Weight	1,137	1,172	1,192	1,177	1,167	1,177	1,173	1,180	1,170	1,179

"On Pack Expected" reflects the on pack weights as published in the 2019 Quality Manual.
The "Pallet Gross Weight" has been calculated by using the heaviest at packing weights in each weight band.